

Project Briefing | March 2017

PROJECT CONCEPT



Architecturally Distinct

UNIQUE SEA GULL INSPIRED BUILDING DESIGN | PROVIDES A SENSE OF GRAND ARRIVAL | MODERN BALINESE



PROJECT CONCEPT

Beauty & Function

CONFIGURED TO PROVIDE A 360 DEGREE VIEW OF THE CITY | PROVIDES A SEAMLESS INDOOR & OUTDOOR FEELING

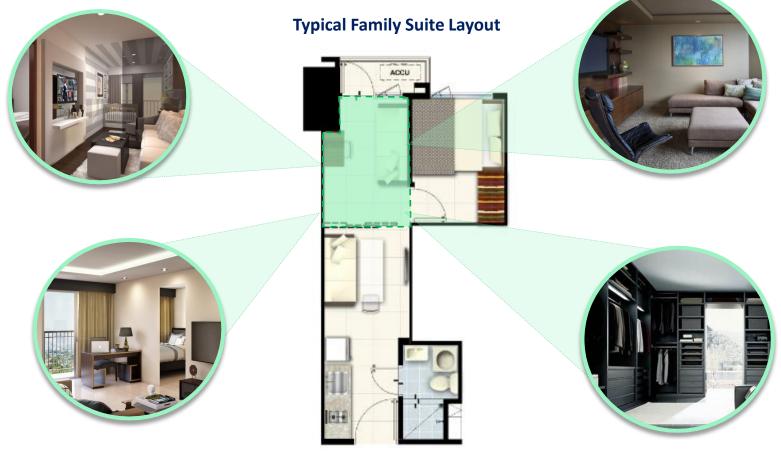


PROJECT CONCEPT





FLEXIBLE SPACES THAT GROW WITH YOU | FAMILY SUITES COME WITH FLEXI SPACES THAT MAY BE CONVERTED INTO A HOME OFFICE, NURSERY, ENTERTAINMENT / STUDY ROOM



Note: Wall partition in broken line (---) not included



Brand Story

An architecture that stands out along the famed Roxas Boulevard offering a lifestyle of distinction with city views like no other



Primary Market

YOUNG AND ESTABLISHED PROFESSIONALS, START-UP FAMILIES, EMPTY NESTERS, AND UPGRADING LOCAL MARKET

Secondary Market

INVESTORS WHO WANT TO HAVE A STEADY STREAM OF INFLOWS THROUGH RENTAL INCOME AND/OR CAPITAL APPRECIATION

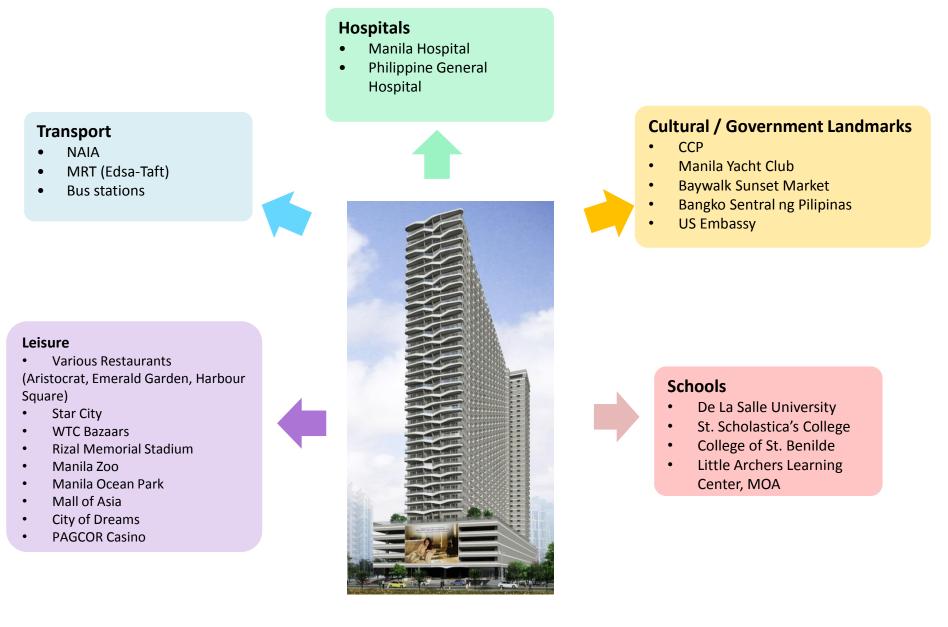
LOCATION





LOCATION





PROJECT DESCRIPTION

Single Tower

41 levels (39 PHYSICAL)

- 5 LEVEL PODIUM
- 34 RESIDENTIAL FLOORS



- STUDIO
- 1 BEDROOM
- 1 BEDROOM W/ BALCONY
- 1 BEDROOM W/ DEN
- FAMILY SUITES A &B W/ BALCONY
- 2BR FAMILY SUITES W/ BALCONY
- 2BR END UNITS W/ BALCONY
- Turnover Date: April 2020



BUILDING ELEVATION



Phys	Mktg					
39	41		Resi - Upper PH	34		
38	40		Resi - Lower PH	33		
37	39		Residential	32		
36	38		Residential	31		
35	37		Residential	30		
34	36		Residential	29		
33	35		Residential	28		
32	34		Residential	27		
31	33		Residential	26		
30	32		Residential	25		
29	31		Residential	24		
28	30		Residential	23		
27	29		Residential	22		
26	28		Residential	21		
25	27		Residential	20		
24	26		Residential	19		
23	25		Residential	18		
22	24		Residential	17		
21	23		Residential	16		
20	22		Residential	15		
19	21		Residential	14		
18	20		Residential	13		
17	19		Residential	12		
16	18		Residential	11		
15	17		Residential	10		
14	16		Residential	9		
13	15		Residential	8		
12	14		Residential	7		
11	12		Residential	6		
10	11		Residential	5		
9	10		Residential	4		
8	9		Residential	3		
7	8		Residential	2		
6	7		Amenities, Resi Units	1		
5	6 5		6F Resi Parking			
4	5	5F Resi Parking				
3	3		3F Resi Parking			
2	2 1	C.	2F Resi Parking ommercial, Resi Lobby, Comm Parki	ng		
1	T	C		ing ing		
	Substructure					

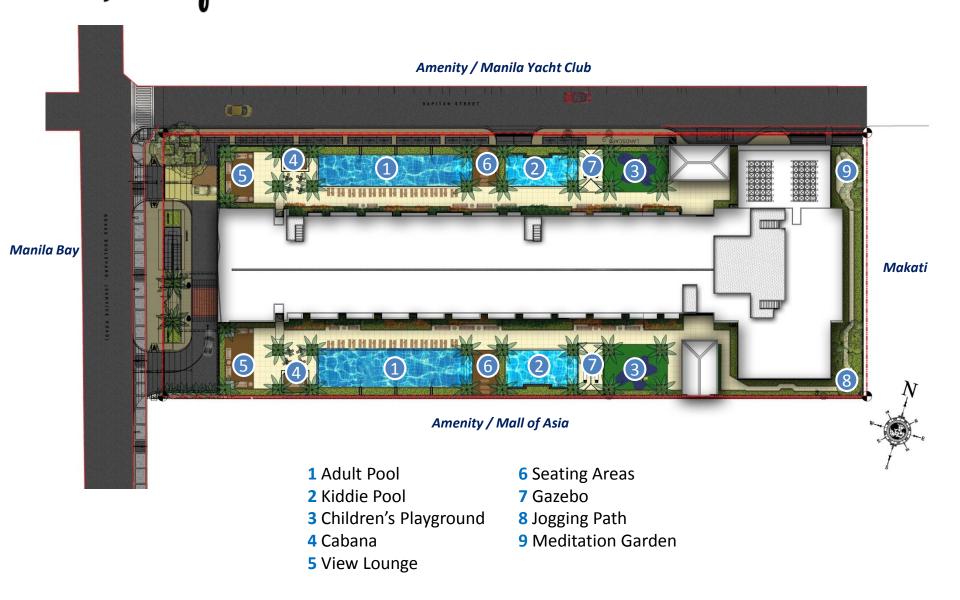
Composition

- ON GRADE PARKING
- RESIDENTIAL LOBBY & COMMERCIAL AREA
- FOUR LEVEL PODIUM PARKING
 (487 RESI PARKING SLOTS)
- AMENITY DECK AT THE 7TH LEVEL
- RESIDENTIAL UNITS FROM THE 7TH TO THE 41ST LEVELS (34 RESIDENTIAL FLOORS)

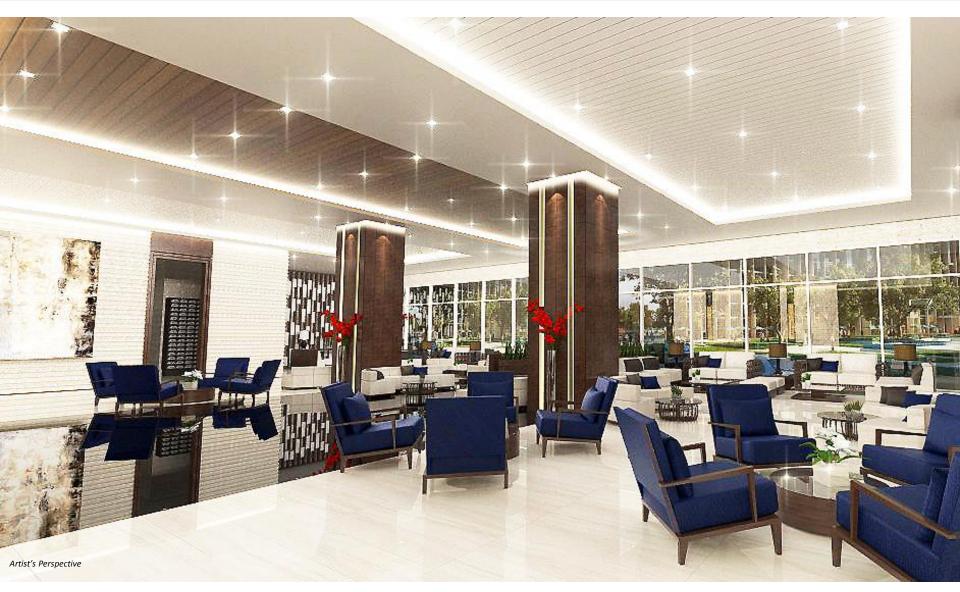
SITE DEVELOPMENT PLAN



5,650 SQM/ PROPERTY ALONG ROXAS BOULEVARD COR. DAPITAN STS. PASAY







GRAND LOBBY



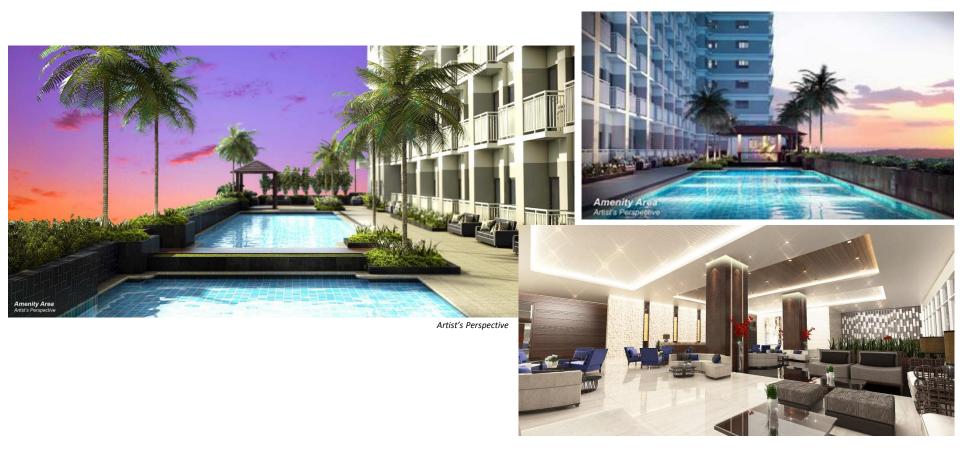


Artist's Perspective



PENTHOUSE LOBBY





- GRAND LOBBY
- FUNCTION ROOMS
- SWIMMING POOLS
- PLAY AREAS

- MEDITATION GARDEN
- JOGGING PATH
- VIEW / LOUNGE DECK
- SKY LOUNGE W/ GAME ROOM





- GRAND LOBBY
- FUNCTION ROOMS
- SWIMMING POOLS
- PLAY AREAS

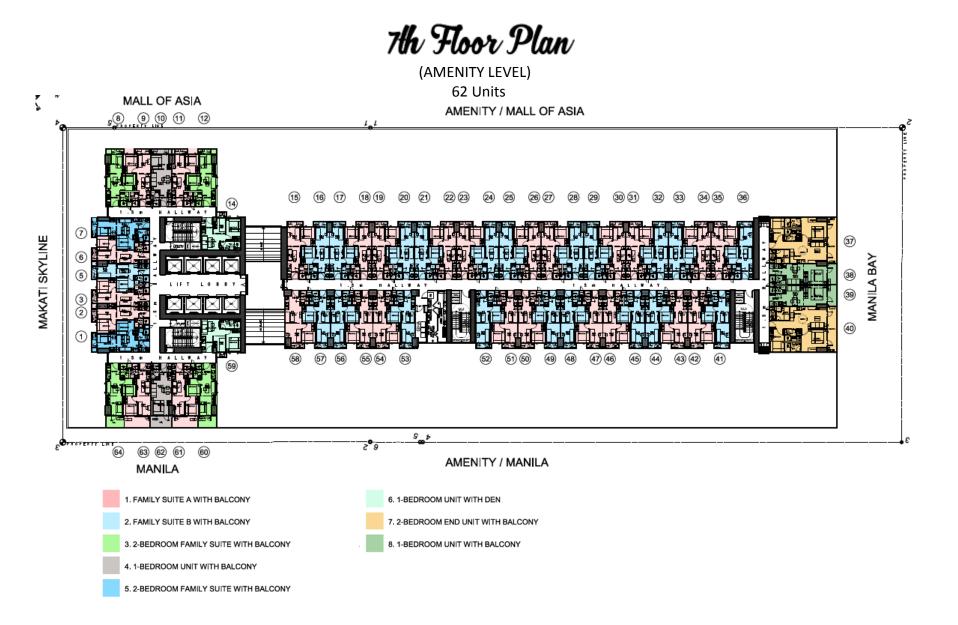
- MEDITATION GARDEN
- JOGGING PATH
- VIEW / LOUNGE DECK
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Reliable Support Services

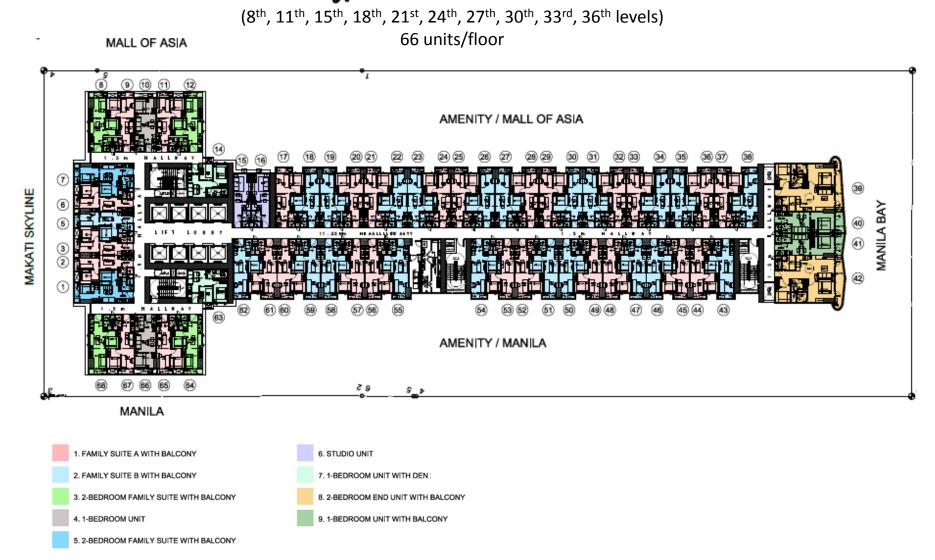
- 8 ELEVATORS (UP TO THE 39TH FLR, 2 ELEVATORS AT THE PENTHOUSE LEVELS)
- OVER 1,000 SQM OF COMMERCIAL SPACE
- 24-HOUR SECURITY
- AUTOMATIC FIRE SPRINKLER SYSTEM
- CENTRALIZED MAILROOM SYSTEM
- CENTRALIZED GARBAGE COLLECTION AND DISPOSAL SYSTEM
- STANDBY GENERATOR FOR COMMON AREAS AND SELECTED RESIDENTIAL OUTLETS
- PROVISION FOR TELECOM AND CABLE LINES
- INTERCOM SYSTEM
- CCTV SYSTEM
- PROPERTY MANAGEMENT SERVICES





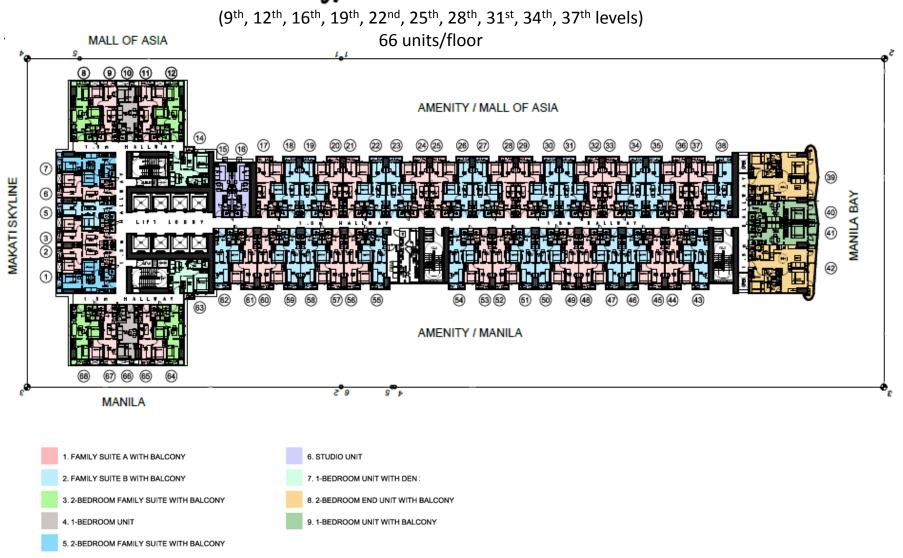


Typical Floor Plan 1



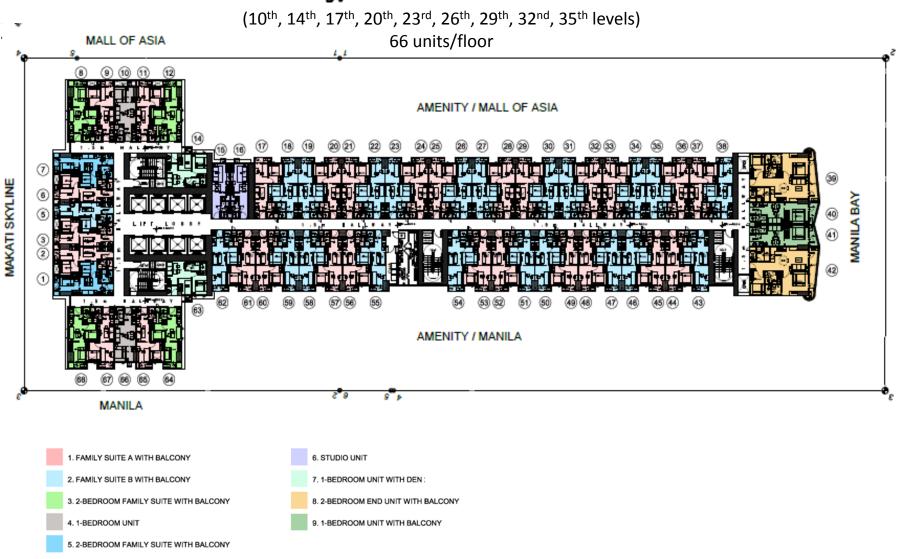


Typical Floor Plan 2





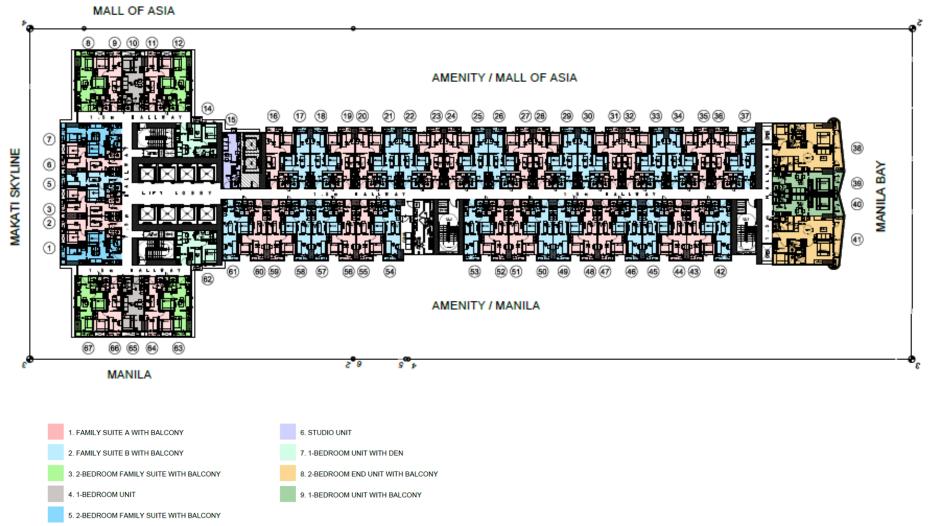
Typical Floor Plan 3



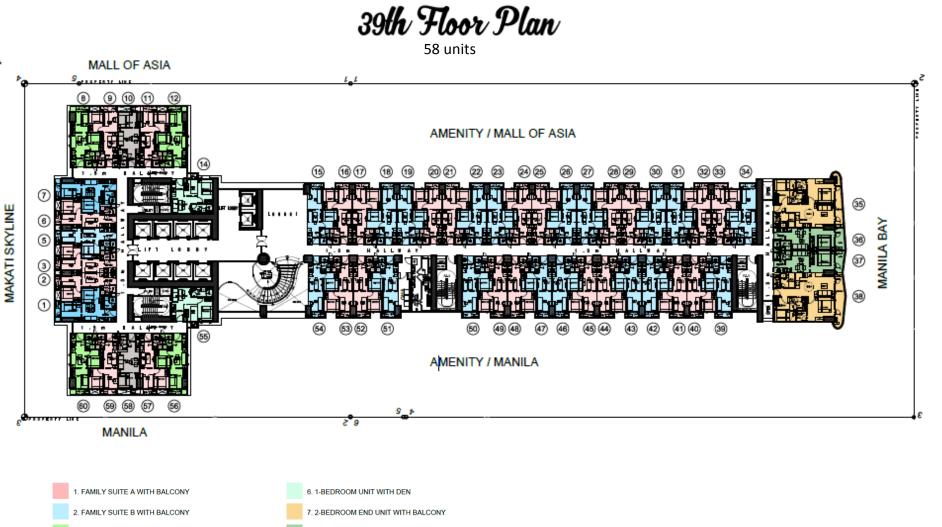




65 Units







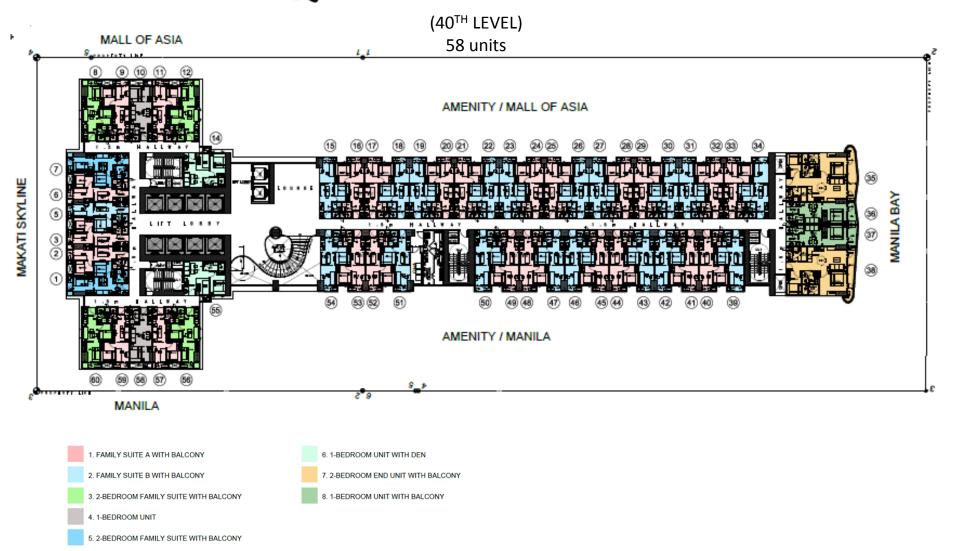
3. 2-BEDROOM FAMILY SUITE WITH BALCONY 8. 1-BEDROOM UNIT WITH BALCONY

5. 2-BEDROOM FAMILY SUITE WITH BALCONY

4. 1-BEDROOM UNIT

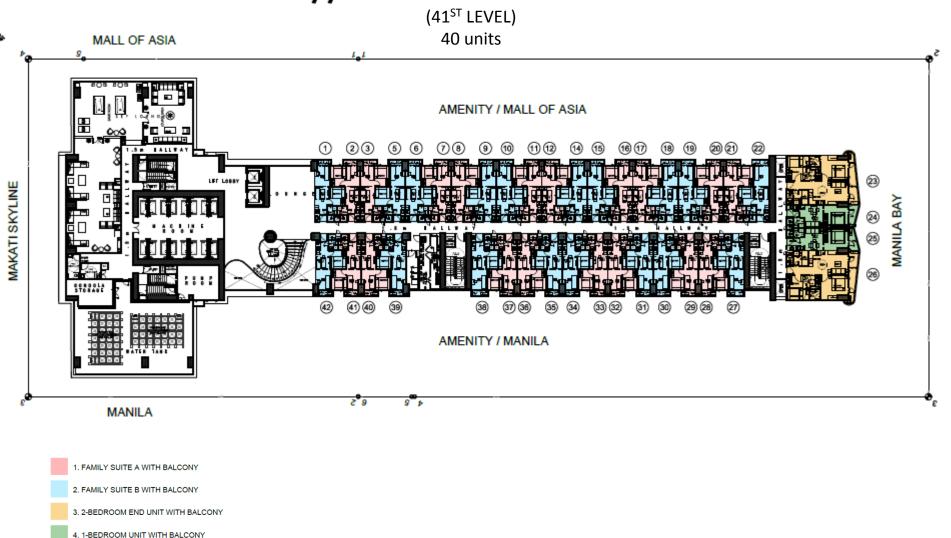


Lower Penthouse Floor Plan





Upper Penthouse Floor Plan



Unit Type	No. of Units	Unit Size Range
Studio Unit	59	20.4
1-Bedroom Unit	64	24.09
Family Suite A w/ Balcony	935	26.12 - 30.98
Family Suite B w/ Balcony	737	26 - 26.36
1-Bedroom Unit w/ Balcony	70	26.55 - 30.91
1-Bedroom Unit w/ Den	66	28.35 - 28.36
2-Bedroom Family Suite B w/ Balcony	198	29.35 - 32.12
2 Bedroom End Unit w/ Balcony	68	66.96 - 68.55
Total	2,197	



ZONE	FLOORS	DEADLINE SUBMISSIOBN OF APPROVED BRF
1	7th to 11th Floor	January 30, 2017
2	12th to 17th Floor	April 30, 2017
3	18th to 22nd Floor	July 30, 2017
4	23rd to 27th Floor	October 30, 2017
5	28th to 32nd Floor	January 30, 2017
6	33rd to 37th Floor	April 30, 2017
7	38th to Upper Penthouse	July 30, 2017

UNIT DELIVERABLES



Kilchen

- PAINTED WALLS & CEILING
- FLOOR TILES
- KITCHEN SINK
- KITCHEN COUNTERTOP WITH UNDER COUNTER AND OVERHEAD CABINET
- COOKTOP & RANGEHOOD

Toilet & Bath

- COMBINATION OF WALL TILES
 AND PAINTED WALLS
- PAINTED CEILING
- FLOOR TILES
- WATER CLOSET, LAVATORY, SHOWER SET

Living/Dining/Bedroom

- PAINTED WALLS & CEILING
- FLOOR TILES

Balcony

- FLOOR TILES
- POWDER COATED RAILINGS



Project Architect Interior Design Structural Mechanical Electrical Sanitary & Fire Protection Landscape ASYA Design M Contemporary Concept R.B. Sanchez Consulting Engineers Domingo L. Lagman Engineering ASYA Engineering F.L. Figueroa & Associates Inc. PGAA Creative Design

PRICING AS OF FEBRUARY 28, 2017



REMAINING- INVENTORY	MAKATI VIEW	MALL OF ASIA	AMENITY/ MANILA	Manila	MANILA BAY VIEW	AMENITY/ MALL OF ASIA	Vol	Average Size	Price/sqm	Ave. TLP	MA 15(41)
STUDIO	-	-	-	-	-	7	7	20.40	147,059	3,000,000	11,079.27
1 Bedroom	-	1	-	5	-	-	6	24.09	124,533	3,000,000	11,079.27
1 BR WITH BALCONY	-	-	-	-	4	-	4	30.16	170,494	5,141,250	21,679.44
1-BEDROOM UNIT W/ DEN	-	-	28	-	-	28	56	28.36	138,307	3,922,304	16,394.86
2 BR END UNIT WITH BALCONY	-	-	-	-	25	-	25	67.58	171,222	11,571,040	49,554.94
2 BR FAMILY SUITE B w/ BALCONY	29	2	-	7	-	-	38	30.66	127,347	3,904,789	16,318.93
FAMILY SUITE A w/ BALCONY	6	-	6	1	-	3	16	26.17	124,182	3,250,000	13,480.18
FAMILY SUITE B w/ BALCONY	3	-	12	-	-	7	22	26.10	125,610	3,278,182	13,602.36
Total	38	3	46	13	29	45	174	33.58	143,916	4,833,287	20,344.31



Standard Payment Terms

From February– March 2017

		DISCOUNT ON TLP		
PAYMENT SCHEME	PARTICULAR	RESIDENTIAL	PARKING	
Deferred Cash	100% Payable in 42 months	1.0%	-	
Correct DD	15% in 41 months / 85% through cash or bank*	-	-	
Spread DP	20% in 41 months /80% through cash or bank*	-	-	
Easy Payment Scheme	10% Spot / 10% in 40 months / 80% through cash or bank	0.25%	-	

PAYMENT TERMS



Standard Payment Terms

From February – March 2017

COAST RESIDENCES PAYMENT SCHEMES

as of May 2017

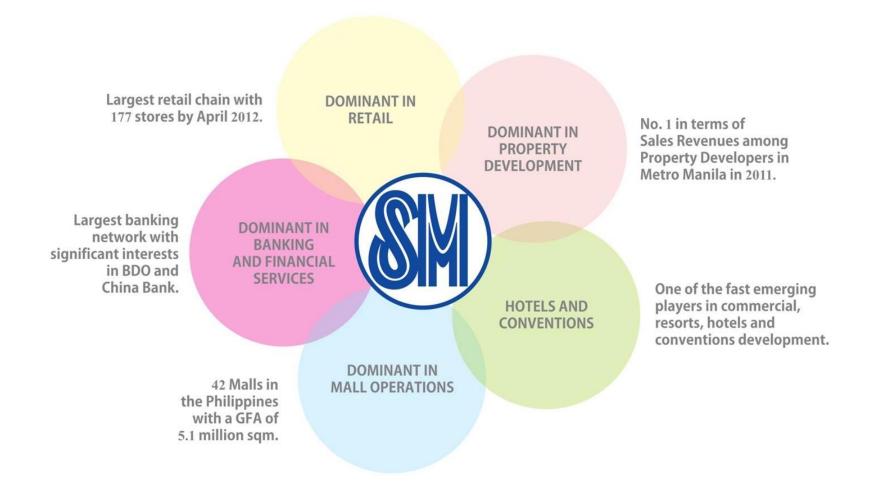
FOR EVALUATION PURPOSES ONLY

Average TLP - unsold FSB	3,922,304
ТАР	4,647,930
RF	25,000

Spot Payment	MA 1	MA 2	MA 3	Balance
	16,394.86			3,950,740.27
	22,063.07			3,718,343.79
	110,069.76			
439,792.97	11,619.82			3,718,343.79

Scheme	Term	Discount on TLP
Spread DP	15% in 41 months/ 85% through cash	
Spread Dr	or bank *	-
	20% in 41 months/80% through cash	
	or bank	
Deferred Cash		1.0%
	100% payable in 42 months	
Spot DP	10% spot/10% in 40 months/80%	0.250%
Spot Dr	through cash or bank	0.230%

REASONS TO BELIEVE





- Building façade and hotel-like interiors provide a sense of distinction and "grand arrival"
- First rate amenities combined with sweeping views of the city
- Strategic location proximity to CBDs and cultural and recreational centers provides the option of leasing out units to professionals / students within the immediate area
- Efficient property management with facilities designed to ensure security and convenience
- Living spaces with a dynamic and adaptive design



• How many units are there to a floor?

- 7th to 38th levels: 62-66 units
- 39th, Penthouse levels: 40-58 units
- How many elevators will the project have?
 - There will be eight (8) passenger elevators with a capacity of 21 passengers to serve up to the 39th floor, and two (2) elevators to serve the Lower & Upper Penthouse

• What is the back up power?

- For Common Areas: 100% back-up power
- For Residential Units:
 - 1BR: 1 convenience outlet, 1 refrigerator, 1 light receptacle
 - 2BR: 1 convenience outlet, 1 refrigerator, 2 light receptacles



• What are the units' floor to floor and floor to ceiling height?

Coverage	Height
Floor to Floor	3.05 meters
Floor to Ceiling	2.40 – 2.70 meters

• What are the <u>unit</u> measurements?

Particular	Height
Balcony Railing Height	1.20 meters
Partition Wall Height (For full wall partition)	2.40 – 2.70 meters

• What are the <u>corridor</u> measurements?

Coverage	Width/Height
Hallway Width	1.50 meters
Hallway Floor to Ceiling Height	2.40 meters





• What will be the ventilation on the typical residential floors?

- Common Areas/Hallways: Natural Ventilation
- Residential Units: Natural ventilation w/ provision for A/C unit(s); mechanical ventilation (exhaust) for T&B
- What is the allowable AC capacity?
 - 1.5 2 HP







You may email me at: <u>patty.morales@smdevelopment.com</u> or local 1823







Please wait for further announcements.....